

SACRED HEART REHABILITATION INSTITUTE  
 2350 N LAKE DR  
 MILWAUKEE WI 53201-0392  
 (414) 291-1336

Type: REHAB  
 Control: RELIGIOUS ORGANIZATION  
 Reporting Period: 07/01/99 To 06/30/00

County: Milwaukee  
 Analysis Area: MILWAUKEE COUNTY (2B)  
 Volume Group: 1

Selected Utilizations Statistics	FY 2000	FY 2000 vs. 1999	
		FY 1999	Ratio
Occupancy Rate (%)			
Rehabilitation and physical medicine	48.3%	52.3%	0.00
Total hospital	48.3%	52.3%	0.92
Average Census (Patients)			
Rehabilitation and physical medicine	48.3	52.3	0.00
Total hospital	21.8	23.5	0.66
Average Length of Stay (Days)			
Rehabilitation and physical medicine	12.3	12.6	0.00
Total hospital	12.5	12.6	1.00
Outpatient Visits			
Non-emergency visits	13,153	20,158	0.65
Emergency visits	0	0	0.00
Full-time Equivalents (FTEs)			
Administrators	8	10	0.79
Nurses, licensed	27	26	1.04
Physical therapists	47	30	1.56
Occupational therapists	21	23	0.94
All other personnel	128	101	1.26
Total FTEs	177	150	1.17
FTEs per 100 Patient Census (Adjusted)			
Administrators	25	28	0.92
Nurses, licensed	85	71	1.21
Physical therapists	148	81	1.82
Occupational therapists	68	63	1.09
All other personnel	405	276	1.47
Total FTEs	561	411	1.37

Total Hospital:  
 Beds set up and staffed 45  
 Discharges 639  
 Inpatient days 7,963

Contract with:  
 Health maintenance  
 organization (HMO) YES  
 Preferred Provider  
 organization (PPO) YES

Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 06/30/00	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
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General Medical-Surgical:							
Adult medical-surgical, acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehab. and physical medicine	1	45	647	7,963	48.3%	21.8	12.3
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute long term care	5	0	0	0	0.0%	0.0	0.0
Other acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU:							
Medical-surgical intensive care	5	0	0	0	0.0%	0.0	0.0
Cardiac intensive care	5	0	0	0	0.0%	0.0	0.0
Pediatric intensive care	5	0	0	0	0.0%	0.0	0.0
Burn care	5	0	0	0	0.0%	0.0	0.0
Mixed intensive care	5	0	0	0	0.0%	0.0	0.0
Step-down (special care)	5	0	0	0	0.0%	0.0	0.0
Neonatal intensive/intermediate care	5	0	0	0	0.0%	0.0	0.0
Other intensive care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0
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Note: data should be used only in rows; do not summarize columns.

\* 1=Provided--Distinct Unit, 2=Provided--Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
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Administrators/asst. administrators	8	0	8	Radiological services personnel	0	0	0
Physicians and dentists	4	0	4	Occupational therapists	12	15	18
Medical and dental residents	0	0	0	Occupational therapy assistants/aides	3	1	3
Registered nurses	15	25	27	Physical therapists	23	15	31
Certified nurse midwives	0	0	0	Physical therapy assistants/aides	13	10	16
Licensed practical nurses	0	1	0	Recreational therapists	1	3	3
Ancillary nursing personnel	12	5	14	Psychologists	1	3	3
Physician assistants	1	0	1	Social workers	4	3	6
Nurse Practitioners	0	0	0	All other health professionals	17	11	21
Medical records personnel	2	2	3	All other personnel	16	6	20
Pharmacy personnel	0	0	0	-----			
Clinical laboratory personnel	0	0	0	TOTAL	132	100	177

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INCOME STATEMENT		ASSETS		LIABILITIES AND FUND BALANCES	
Gross patient revenue	\$16,847,019	Cash and cash equivalents	\$ 1,631,467	Current liabilities	\$ 2,300,676
Less deductions	4,450,221	Net patient receivables	2,201,877	Long-term debt	0
Net patient revenue	12,396,798	Other receivables	139,717	Other liabilities	143,380
Plus other revenue	282,712	Land, bldgs and equip: Net	1,617,200	Subtotal	2,444,056
Total revenue	12,679,510	Other assets	3,718,873		
Less expenses	13,557,603			Unrestricted fund balance	6,865,078
Nonoperating gains/losses	292,842	TOTAL ASSETS	\$9,309,134	TOTAL LIABILITIES AND FUND BALANCE	9,309,134
NET INCOME	\$ (585,251)			Restricted fund balances	\$0

Selected Financial Statistics		FY 2000 vs. 1999	
	FY 2000	FY 1999	Ratio
Gross Rev as % of Total Gross Patient Revenue			
Medicare [ \$4,821,975]	28.6%	31.8%	0.90
Medical Assistance [ \$2,066,466]	12.3%	11.3%	1.09
Commercial [ \$9,812,480]	58.2%	44.0%	1.32
All other [ \$146,098]	0.9%	13.0%	0.07
Deductions as % of Total Gross Patient Revenue			
Medicare [ \$283,201]	1.7%	0.7%	2.46
Medical Assistance [ \$1,160,376]	6.9%	5.9%	1.17
Commercial [ \$2,880,322]	17.1%	13.1%	1.31
Charity care [ \$76,577]	0.5%	1.0%	0.46
All other [ \$49,745]	0.3%	4.2%	0.07
Total deductions [ \$4,450,221]	26.4%	24.8%	1.06
Other Revenue and Net Gains or Losses			
Other revenue as % of total revenue	2.2%	2.1%	1.09
Net gains/losses as % of net income	-50.0%	-16.3%	3.06
Expenses as % of Total Expenses			
Salary/fringe benefits [ \$7,671,890]	56.6%	62.1%	0.91
Supplies and services [ \$5,510,121]	40.6%	33.5%	1.21
Capital component [ \$322,592]	2.4%	4.3%	0.55
Bad debt [ \$53,000]	0.4%	0.1%	6.00
Fiscal Statistics			
Operating margin	-6.9%	-12.5%	0.56
Total hospital profit margin	-4.5%	-10.5%	0.43
Return on equity	-8.5%	-34.0%	0.25
Current ratio	2.1	2.3	0.91
Long-term debt to equity ratio	0.0	0.0	0.00
Days in net patient accounts receivable	65.0	49.5	1.31
Average payment period	62.7	95.0	0.66
Equity financing	73.7%	39.4%	1.87
Times interest earned	0.0	0.0	0.00
Total asset turnover	1.4	1.2	1.09
Average age of plant: years	10.0	6.8	1.48
Increase (decrease) total net patient rev	-10.2%	-11.5%	0.89
Outpt. gross rev (% of total gross pt. rev)	30.9%	35.8%	0.86
Net Revenue Statistics			
Inpatient net revenue per discharge	\$13,979	\$13,781	1.01
Inpatient net revenue per day	\$1,122	\$1,095	1.02
Outpatient net rev per visit	\$263	\$219	1.20